FY 2023 Year-End Financial Summary & FY 2025 Budget Outlook





FY 2023 Year End Summary

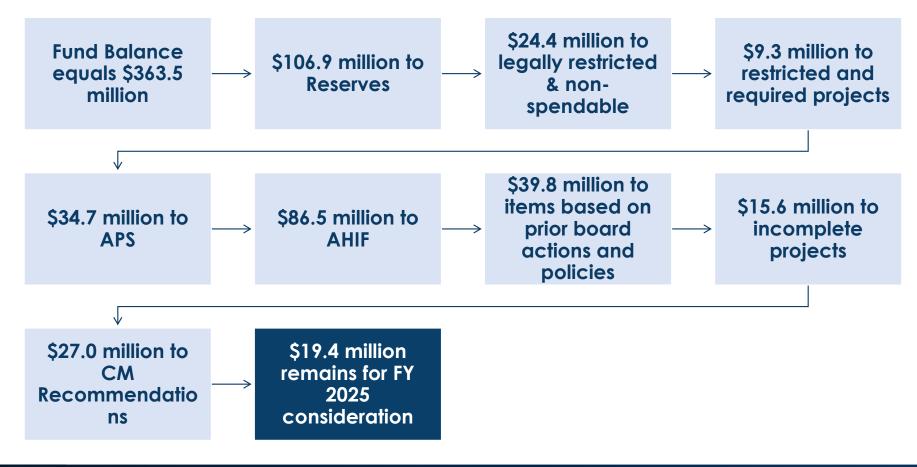
- Year ended within budget
- Fund balance slightly higher than FY 2022
- Tax revenue above third quarter (\$16.1 million)
- Department savings (\$33.5 million)
- Majority of balances are restricted (87+%)
- \$47 million in discretionary funding available

Available discretionary fund balance (\$47 million) is higher than prior years. The three main sources of the additional funding are non-replicable (one-time) in nature:

- ARPA revenue offsetting DHS payroll (\$23 million)
- FEMA reimbursements for FY 2022 and FY 2023 expenses (\$5.1 million more in revenue than expense)
- Higher interest rates that led to interest revenue \$8.3 million over budget



Allocations of Fund Balance





Allocations of Fund Balance - Reserves

Reserve Funding (\$106.9 million): Required to maintain the County's triple Aaa bond rating

Operating Reserve: \$85.3 million (5.5% of the General Fund balance by policy)

- Existing reserve balance = \$82.4 million
- \$2.9 million additional funding added to meet financial policy
- County: \$1.5 million; Schools: \$1.4 million

Self-Insurance Reserve = \$6.0 million

- Manager recommending adding \$1.0 million to existing \$5.0 million reserve
- Minimum requirement to maintain fiscal policies is adding \$0.4 million for a total of \$5.4 million

Stabilization Reserve: \$15.5 million (1.0% of the General Fund balance by policy)

- Existing reserve balance = \$15.0 million
- \$0.5 million additional funding added to meet financial policy



Allocations of Fund Balance – Restricted & Schools



Legally Restricted Funding: \$33.7 million

- Includes seized assets, transportation grants, and miscellaneous restricted funding
- Fiduciary accounts: \$18.6 million GASB 84 requirement



School Expense Savings and Revenue in Excess of Budget Based on the Principles of Revenue Sharing: \$20.8 million

- School Expenditure Carryover: \$14.6 million
 - Combination of Operating and Capital Savings

School Share of Tax Revenue: \$21.4 million

- Less Schools contribution to the County's General Fund Operating Reserve (\$1.4 million) to maintain its balance at 5.5% of total General Fund expenditures
- Unanticipated funding and not yet allocated: \$7.5 million



Allocations of Fund Balance – AHIF

Affordable Housing Investment Fund (all sources): \$91.6 million



General Fund Total (portion of fund balance): \$86.5 million

- Unallocated Balance = \$58.5 million
 - FY 2023 Balances: \$38.5 million
 - Loan Repayments & Developer Contributions = \$15.3 million
 - Additional one-time Board allocations at FY 2024 budget adoption: \$4.8 million
- Allocated Balance = \$28.0 million
 - AHIF project allocations include (but are not limited to) Buckingham Village, Marbella, Arna Valley rehab project, Merion Pike West, Barcroft Debt Service, and various TAFs.



HOME Investment Partnership Program: \$5.1 million

 Federal HOME funding is budgeted in the Housing and Community Development Fund



Allocations of Fund Balance – Prior Board Allocations

Prior County Board Appropriations and Allocations from the FY 2023 Budget & FY 2024 Budget: \$55.4 million

Funding Appropriated by the County Board for the FY 2024 Budget: \$29.2 million

- Compensation bonus & adjustments: \$9.0 million
- PAYG capital: \$6.3 million
- Eviction Prevention: \$4.0 million
- OPEB: \$3.0 million
- Housing Grants: \$2.5 million
- County Manager contingent: \$2.0 million
- Economic Development Activity: \$1.9 million
- Miscellaneous Projects: \$0.6 million

Short Term Financed Projects: \$10.2 million

Incomplete Projects / Initiatives Underway

 Ongoing Environmental Initiatives CEP Action Fund Maplewood solar credit reconciliation Solid waste mgmt. plan Stormwater relief fund 	 Various Departmental Incomplete Projects County Board digitization project Sheriff facility project Equity demonstration project Historical Preservation grant program
 Planned Compensation Adjustments since Adopted Budget Fire recruit class Sheriff overtime Trades compression study 	 Continuing Studies/ Consultant Work Langston Blvd Disparity Study Tree Canopy study Future of Libraries PPG follow up – review of arrest data



Additional Items for Board Consideration

Time Sensitive Program Needs Pay Contingent for Police (\$130,000) and Sheriff (\$620,000) Teen programming – JDR & DPR (\$500,000) Independent Police Auditor operational funds (\$40,000) Mobile Police Camera Technology (\$80,000) \$320k will be funded from Seized Asset monies • Fire Department Training / Office of Professional Standards (\$150,000) NVJDC contingent (\$200,000) DHS Bonus (\$150,000)



Use of Discretionary Balances

- Buydown Barcroft Debt: \$150 million total, estimated \$9.8 million annually
 - Recommend dedicating \$15 million saving approximately \$900k to \$1.1 million annually
- Increase Self-Insurance Reserve: currently \$5.0 million
 - Requirement to fund at a level equal to the five-year average of 1-2 months of claims
 - Recommend dedicating \$1.0 million to increase the reserve so at the end of three years we are at the midpoint

Land Acquisition

• Recommend dedicating \$5 million

- Development Fund Contingent
 - Recommend dedicating \$2.0 million contingent
- Set-aside for FY 2025 Budget Deliberations & FY 2025 – FY 2034 CIP Planning
 - Limited use for offsetting ongoing FY 2025 expenses (\$3 million)
 - Reducing use of one-time to balance ongoing needs from \$6.5 million in FY 2024, \$12 million in FY 2023, and \$16 million in FY 2022
 - \$3.0 million recommended for FY 2025
 - Plus, dedicate remaining balance of \$19.4 million for FY 2025 budget deliberations



FY 2025 Budget Planning Summary

- Expense Growth (about 2.5%) Outpacing Revenue Growth (1.0% to 1.6%)
- Preliminary Funding Gap (Base Budget) is \$25 to \$40 million
 - Metro "cliff" excluded from gap total
- Preparing for Budget Reductions/Re-alignments
 - Guidance to departments for 7% reductions
 - Asking for \$38.6 million in cut proposals for consideration

Primary Budgetary Concerns

- Office Market down 7.5% to 20%
 - Vacancies / Risk rates in valuation
- Sustained Higher Interest Rates
- Wage Growth
- Transitioning from one-time funding

Reduction in use of one-time to supporting ongoing expenses:

- FY 2022: \$16.0 million
- FY 2023: \$12.0 million
- FY 2024: \$6.5 million
- FY 2025: \$3 million
- FY 2026: \$0



Revenue: FY 2025 Base Budget Assumptions

Tax Revenue: flat to modest growth

Real Estate Assessments

- Residential up 1.8%
 - A penny on the tax rate increases residential bill by another \$81
- Commercial down 1.5% to down 6.0%
 - Office down
 - Apartments and hotels up slightly
 - General Commercial flat
- Uncertainty of the impact to office risk rates in the overall valuation of office properties
- · Continued impacts of higher interest rates on commercial lending

Other Tax Revenue

- Personal Property: Vehicles holding value; FY 2024 revenue expected to exceed budget
- BPOL: Gross receipts have continued to grow
- Sales, Meals, TOT: Continued strong receipts in recent months and have exceeded pre-pandemic actuals

Fees & Charges for Services: Variable

Still recovering but interest income strong due to higher interest rates on monies invested

State & Federal

Relatively flat from historical norms



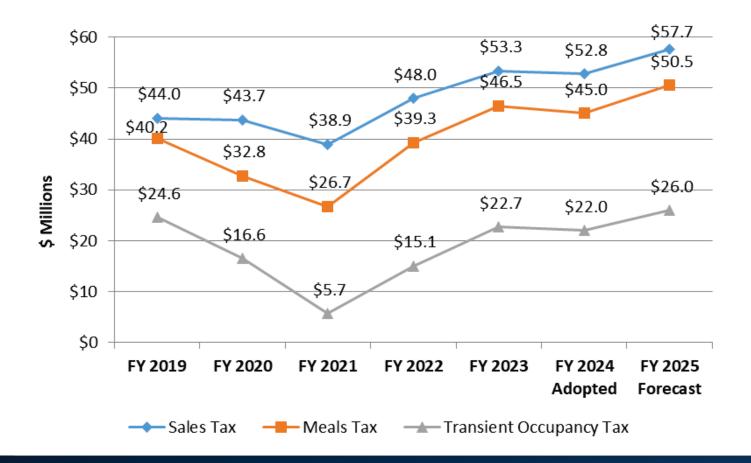
Residential & Commercial Assessment Growth History







Sales / Meals / Hotel Tax Recovery





Expenses: FY 2025 Base Budget Funding Assumptions

Personnel

- Salaries
 - Considering a range of salary increases for non-bargaining employees
 - Consistent with labor agreements for ACOP, IAFF, and Service Labor & Trades
- Healthcare: Up 5%
- Retirement: Increasing with wage growth plus increase to public safety actuarial rate

Non-Personnel

- Contractual & Inflationary Increases: Up 3.5%
- Housing Grants: expect to continue at FY 2024 ongoing level (\$11.9 million) with some one-time
- Metro: fiscal cliff, keeping separate from budget gap discussion; can mitigate some growth with use of NVTC balances
- Debt Service: increasing 6.4% (\$5.1 million)
- AHIF
 - Set at FY 2024 funding level (General Fund of \$9.7 million ongoing and \$4.8 million one-time), continues dedication of Columbia Pike TIF (about \$1.3 million)
 - Once permanent debt issued in FY 2028, all ongoing funding will go to Barcroft principal and interest (\$9-\$12 million annual debt service after FY 2028)
- School Transfer: Maintain Revenue Sharing percentage of 46.8%
 - Change in transfer amount dependent on total tax revenue
 - Schools FY 2024 base budget includes a significant amount of one-time \$'s supporting ongoing costs

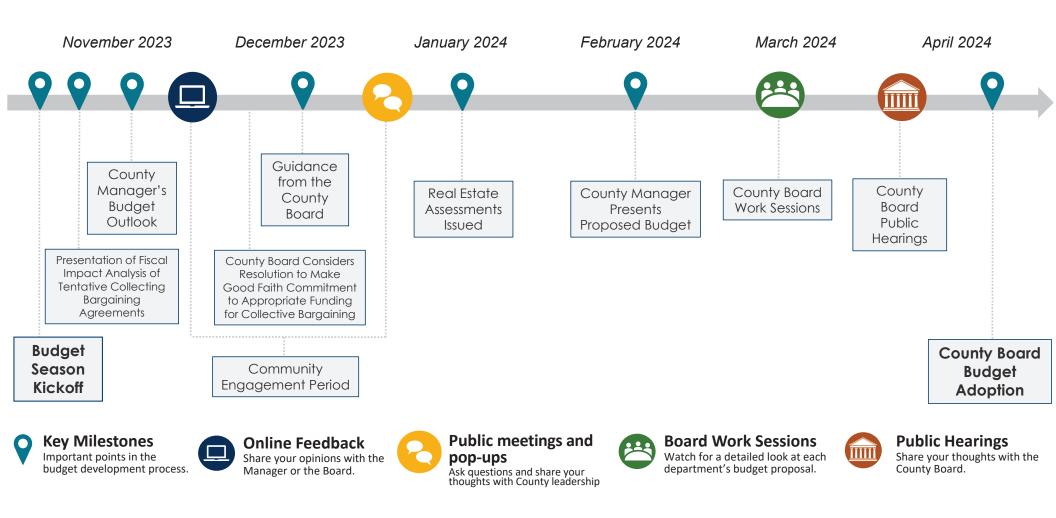


Budget Balancing Initiatives Underway





Budget FY 2025 Timeline



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